



OXFORD FRONTIER
CAPITAL

*Fintech Platform for Sustainable
Investing for Young Savers in KSA*



Who we are



Ali Farid Khwaja, CFA

CEO, Oxford Frontier Capital.

Ali Farid Khwaja has run large global fintech companies and led investments in fintech companies in Singapore, Tel Aviv, Dublin, Germany and the UK. He has been a top ranked tech analyst in Europe. Ali is a Computer Scientist by training and was a Rhodes Scholar at Oxford. He is a CFA and an alumnus of Georgetown University Global Leadership Seminar. Ali is a Patron of British Pakistan Foundation and on the Advisory Boards of PRISM AG, Osiris Capital Hong Kong and Pakistan Economic Club UK. He is also a consultant for the Asian Development Bank for Financial Markets Reforms in Pakistan and Bank Alfalah.



Sarah Grogan

Managing Director

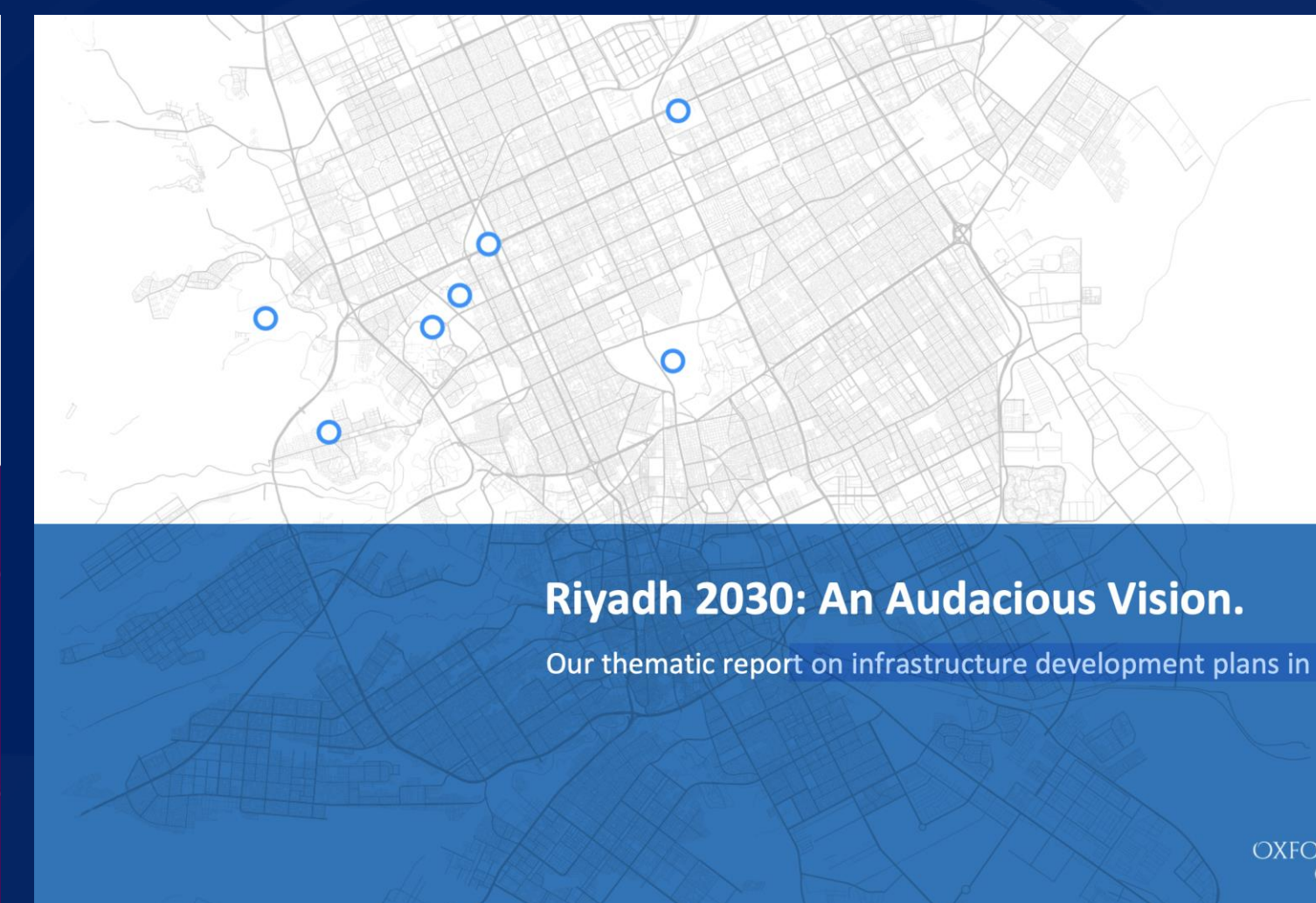
Sarah has over 15 years experience in financial markets in London. She has provided investment advice to global institutional investors during her career in Equity Sales at Credit Suisse, Barclays and lastly at Autonomous where she focused in particular on Payments and FinTech. She has covered large Long Only institutions and Hedge funds. Sarah took 4 years out of finance, where she built her own business in the Wellness Industry. She owned and ran an online school in the wellness space, hosting an online platform and creating and marketing digital educational content.

Team of Regional Analysts and Sales Traders

We are supported by a team of regional analysts with 40 years of experience combined. Our local partner in Pakistan has a team of seven sales traders with over 50 years of market experience combined and command 5% market share of overall flows in Pakistan.

Independent Research

Thematic, Macro and Sector Reports



Research Offering on Saudi Arabia and Pakistan

Research Commitment to our clients

- 1-2 Thematic Research reports per quarter per region
- Geo-political insight reports
- Sector reports
- Pre-IPO stock initiations
- Active coverage on 30 stocks per region
- Sales blog
- Market commentary/Flow data



Political and Corporate Access

Strong connections and track record of events



KASB DC Team with US Vice President

UK investors show keen interest in Pakistan

Interim PM Kakar apprises them of FDI potential in key sectors

APP | September 26, 2023



The prime minister highlighted Pakistan's pro-investment efforts, introducing the Special Investment Facilitation Council (SIFC). PHOTO: APP

LONDON: The investors of the United Kingdom's capital and financial market in a meeting with Caretaker Prime Minister Anwaarul Haq Kakar on Monday expressed their keen interest in exploring investment opportunities in Pakistan.

The leaders of the notable investment firms who met the prime minister in London included Fidelity International Limited (FIL), Wellington Management, Ashmore, Jefferies International, Redwheel Capital, Switex Industrial SA, Oxford Frontier Capital, GuarantCo, JP Morgan, Kalrock Capital, and UBL UK.

Prime Minister Kakar informed the delegation about Pakistan's current economic landscape, highlighting the government measures for external account improvement.

He said that recent administrative actions strengthened the Pakistani rupee

Political and Corporate Access

Great track record on political access

2022/2023 Access Events

3-day Roadshow with former Prime Minister Shehbaz Sharif in Islamabad

US State Department in London regarding Pakistan and IMF bailout

Former Chief of Army Staff of Pakistan Qamar Javed Bajwa, on geo-political developments especially in relation to Ukraine and the US

Investor meetings with Pakistan Minister of Commerce Naveed Qamar, in London

Investor meetings with former Pakistan Prime Minister Nawaz Sharif in London

Meeting with PM and Finance Minister on Debt

Investor Trip to Hong Kong

Investor meeting with current Pakistan Prime Minister Anwar ul Haq Kakar in London

Upcoming Events

Hosting Pakistan Finance Minister for investors at World Bank meeting in Marrakech

Belt and Road Conference in Islamabad

Unbundled Institutional Research Pricing on Saudi Arabia and Pakistan

Tier	Daily Market Updates	Written Research	Sales Access	Analyst Access	Models	Corporate Access/Events	Pricing Per Annum
Full Access *	✓	✓	✓	✓	✓	✓	\$30k
Sales Access	✓	✓	✓			Case by case	\$15k
Basic (Read Only)	✓	✓					\$10k

KTrade Research & Sales Commitment:	
Sales	Market Commentary
	Sales Blog
Research	Quarterly Thematic Reports
	Sector Primers/ Sector Report
	IPO Research
	Financial Models
Corporate Access	Government Access
	Expert Meetings
	Company Meetings

* 90 day Trial

* Limited to 2 live meetings per firm per quarter with Ali

ASIAMONEY

- Best Technology Analyst
(Pakistan)
- 2022

FinanceAsia

1. Best CEO (Pakistan)
2. Best in ESG (x3 Awards)
2021



**CFA Society
Pakistan**

**Best Analyst Awards
2020**



TIM

An Acuris company

**No. 1 in Asia, No. 3 in North America
No. 7 in Europe
Independent Data Provider Category 2020.**

Awards and Recognitions

Contact



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* We work with two local partners. KTrade/KASB in Pakistan and anb Bank in Saudi Arabia. OFC is the major shareholder of KTradeKASB and we have a collaboration with anb.